

Mario Landa



Mario Landa is Director of EPM Curriculum and Course Development at IIL. He has extensive experience as an instructor and consultant specialized in project, program and portfolio management. He has successfully implemented enterprise project management solutions to many industry-leading organizations. Mario has also participated as trainer at La Salle University, guest lecturer in MPUG Mexico Chapter and speaker at the Dubai IPMF. He acts as SME in IIL's Project curriculum, including Dynamic Scheduling with Microsoft Project book.

Professional Experience

International Institute for Learning, Inc., 2003 – Current

- Director of EPM Curriculum and Course Development. Proven ability to design and deliver project management, agile principles and skills, portfolio management, and Microsoft Project training programs for numerous industries and companies.
- Focused to lead multiple initiatives using PM hybrid approaches to create new programs using technology enabled incremental learning products.
- Development of trainers, responsible of interviewing and assessing trainers as well as coaching and mentoring them.
- Support the global sales team by participating in proposals during the sales cycle.
- Manage the Microsoft Partner Network program for IIL globally.
- Speaker at the Dubai International Project Management Forum 2016.

International Institute for Learning Mexico (IIL Mexico), 2003 - April 2012

- Project Director, responsible of business development of consulting services and enterprise project management solutions for Latin America.
- Course Instructor, responsible of training and forming in topics such as: Project Management Fundamentals, Project Management Certificate Microsoft Project, soft skills courses, and advanced topics associated to time, cost and risk management among others.
- Curriculum and Course Development for the Microsoft EPM business unit.

EMSI Profesionistas Asociados, SC, 1999 – 2003

- PM Specialist, responsible of designing and implementing EPM solutions for different industries.
- Construction supervisor, responsible of planning, controlling and closing construction projects such as Coca-Cola plant, Wal-Mart retail stores, parking buildings and restaurants among others, under PMI's standards.
- Trainee, responsible of design and implement standards and processes of procurement, develop budgets, work controls and preparation of invoices.

Education

- Master in Business Administration, ITAM, Instituto Tecnológico Autónomo de México.
- Master in Global Management, Tulane University – AB Freeman School of Business, USA.
- B.S. Civil Engineering, La Salle University, Mexico City.

Summary

Certifications

PMP, MCTS, MCITP, Microsoft Certified Professional, Microsoft® Project Orange Belt, Blue Belt, Black Belt, Microsoft Specialist, PMI-SP, PSM 1

Languages

Spanish, English

Expertise

- Project, Program and Portfolio Management
- Agile principles, skills and hybrid approaches
- PMO development
- Microsoft® Project
- Business Development
- Business Partner Relations

Industry Background

- Oil & Gas
- Construction
- Services
- Pharmaceutical
- Financial
- Telecom
- Government
- IT

Major Skills

- Consulting for project and risk management
- Corporate training development and delivery
- Project coaching and mentoring
- Project workshop leader

Country of Residence

United States