

SHIVAM KAUSHIK

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EDUCATION

University of California, A. Gary Anderson School of Management

Riverside, CA

MBA in Operations & Supply Chain Management

September 2021 – June 2023

- Coursework: Project Management, Logistics and Supply Chain, Operations Management, Simulation for Business, Business Forecasting
- Internships: MGM Resorts International, National Science Foundation I-Corps Program

Manipal Institute of Technology

Manipal, IN

B.E. in Industrial and Production Engineering

September 2011 – May 2015

- Coursework: Linear Algebra, Calculus, Personnel Management and Industrial Relations, Production and Operations Management
- Internships: Volkswagen India Pvt. Ltd., Harley-Davidson Motor Company India Pvt. Ltd., Maruti Suzuki Pvt. Ltd.

CERTIFICATIONS, SKILLS & PROFESSIONAL STRENGTHS

Certification: Project Management Professional (PMP)[®] certified by Project Management Institute

Programming & Software: Excel, MS Office, Power BI, SAP, SQL, UI Path

Professional Strengths: Project Management, Negotiation, Advisory, Recruiting, Training, Communicating, Problem Solving, Consulting, Process Improvement, Internal Audit, Financial analysis, Managing multiple projects, Presentation, Risk Management, Prioritizing

PROFESSIONAL EXPERIENCE

Ernst & Young India LLP

January 2019 – September 2021

Consultant, Business Consulting

Gurugram, IN

- Assisted recovery of USD 1.5M lost by a client in misappropriation, discovered through a process designed to identify SAP password sharing
 - Analyzed 100K+ transactions of fictitious payroll processing by the outsourced vendor to siphon money into personal accounts
 - Traced 66 fake bank accounts receiving salespeople incentives of over 10K+ machines; work recognized by 2 [national](#) newspapers
- Led a team of 5 Analysts and Associate consultants at a UK-based automobile OEM to turn around their production floor inefficiencies
 - Trimmed cost of consumables by 9% (USD 490K) by setting consumption standards & automatic dispensers to minimize pilferage
 - Saved 2K+ labor hours monthly by re-defining stacking norms for the production floor to optimize material & labor movement
- Conceptualized & led 15 knowledge-sharing sessions for the 60-member team on process improvements implemented across functions
- Garnered USD 25K by creating an opportunity to implement contract management tool, ensuring enforcement of commercial terms

Associate Consultant, Business Consulting

- Eliminated instances of negative margin on products (v/s 250 in 2020) by setting automatic trigger alert against set control limits for margins
- Designed and performed SOX, IFC & ICOFR testing for 800 controls to review effectiveness and implementation of business processes
- Realized USD 2.1M on import, export payments and incentives by aligning payments with Foreign Trade Policy and Free Trade Agreements
- Conducted 800 hours of technical training for 20 new joiners on due diligence, writing reports and tools in MS Excel, Power BI & SAP

Analyst, Risk Advisory

- Reduced dealers' claim costs by 90% (USD 600K) by refining claims processing SOP to remove flaws & transfer costs to the 3-PL vendor
- Lowered logistics costs by 5% (USD 1.2M) by creating a delivery lane-based share of business, achieving least of least cost on all routes
- Decreased inventory obsolescence by 4% (USD 730K) by introducing an inventory aging dashboard & cross-utilization across business units

Jamna Auto Industries Ltd. (JAI).

June 2015 – January 2019

Consulting Engineer

Yamuna Nagar, IN

- Improved production yield by 8% by recalculating system input ratios to reduce system & actual consumption variances of raw material
- Realized an additional 10% (USD 600K) value for scrap by implementing an e-bidding portal to onboard an extensive base of vendors

Engineer

- Reduced working capital requirement by 7% (USD 1.7M) by developing a stocking policy based on usage & lead time of raw materials
- Improved labor-to-production ratio by 8% (USD 1.4M) by eliminating duplication of efforts & benchmarking utilization across roles

KEY ACHIEVEMENTS & AWARDS

- Consistently rated Gold Standard (top 2 % in EY India) by engagement leads for Quality, Technical Excellence, Client & Team Leadership
- Earned Exceptional Client Service award (top 3% in EY India) & Extra Miler award twice (top 5% in EY India) for exemplary performance
- Received Bronze badge in *Data Visualization*; EY Analytics for implementing Power BI based solutions to automate client processes

LEADERSHIP & EXTRACURRICULAR EXPERIENCE

- Student Member, UCR Recreation Center Governing Board: Chaired Budgeting Committee, planned and monitored 5 onsite projects
- Events Lead, EY India: Organized 15+team events; executed 6 team building activities for 60 members over two days at annual offsite