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December 13 Spark of Love

Join us at our December dinner meeting for the annual Spark of Love toy drive and a fun filled holiday party with a special guests and lots of prizes. See page 3 for details.

[Click here to register.](#)

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2009 Spark of Love

President's Message



The Annual Chapter Survey is Coming, and It's Important!

Right on the heels of this month's chapter elections on December 1 through 15 ([click here for more information](#)), there will be another opportunity for you, as members of PMI-OC, to have a say about the chapter's direction. We are about to launch the annual member survey. Now, as a long-time member of the chapter, I agree that answering yet another survey is not very high on your priority list. And, some of the questions might seem a little lame. But, the survey provides extremely important data for the

2011 Board of Governors

Stephen June, PMP

President

Alvin Joseph, PMP

Vice President of Operations

Nora Goto, PMP

Vice President of Communications

Robbin MacKenzie-Thomas

Vice President of Administration

Richard Nalle, PMP

Vice President of Strategic Planning

Gregory Scott, PMP

Vice President of Finance

Sylvan Finestone, PMP

Past President

incoming board of governors to determine the specific desires of the chapter members.

The governors will plan both short and long term objectives in the coming months. It is vital for them to understand the desires of the chapter so that our offerings match your needs and expectations.

We know that the members want PDUs and networking. That has been our mantra for several years and has been codified in our mission statement. But how do you want these fundamental needs delivered?

For example, do you want to continue with monthly dinner meetings? Do you want them in the same location, with the same number of PDUs? What kind of topics are you interested in hearing? How can we make these events more valuable to you?

Do you want expanded networking sessions with the dinner meetings? Would you prefer an ongoing second networking session each month? Do you want to see the networking sessions moved around the county to improve contacts?

We have conducted a highly successful PMP® prep workshop

over the years. But since two-thirds of the members are already PMPs, the demand for the workshop has declined.

What other kinds of educational programs interest you? Are they workshops for the PgMP, Agile, or CAPM certifications?

Are you interested in Agile training? Do you want to see basic project management training sessions? Is one advanced topic session each month sufficient?

If you recently joined the chapter, your opinion is especially important. We believe there is an ongoing shift in the demographics of the chapter. Newer members of the chapter may want different things, different events, and different choices than the more established members.

More online capabilities have been mentioned. More exposure via Facebook has been suggested. But, if we don't have your input, we can't readily provide the kind of services and support you want and deserve.

I urge you to take a few minutes when the survey is released and give the chapter leadership your honest opinion.

Stephen June, PMP
2011 President

Board of Governors Meeting: October 2011 Summary

This is a short summary of the previous month's board of governors meeting, a new feature that will appear in Milestones each month. Members have asked what happens at the monthly board meetings. These summaries will address that question.

1. Cash flows, income, and expenses year-to-date are within expectations. Net income is actually higher, primarily because of lower than anticipated expenses. Net income for the year is approximately \$27,300.
2. The nomination process for the next board elections is underway. Elections will be held in December.
3. Several board members attended the PMI® Leadership Institute meeting in Dallas. Some takeaways from the conference are:
 - Smaller events like breakfast meetings and networking sessions might be avenues for increasing member participation.
 - Options other than Qtask should be explored. Other chapters are using SharePoint, Drop Box, and Google Docs to store and share chapter documentation.

- A chief of staff/PMO/COO is needed to connect committees and to maintain enterprise knowledge.
- Scholarship activity is occurring at various chapters. We are investigating possible opportunities.
- Free events specifically to train volunteers is a possibility of improving value to our volunteer base.
- 4. A mid-term strategic review session is planned for November 5th. A tactical session involving the directors will be held at the same time to resolve pressing operational issues. A session to begin the strategy for 2012 is scheduled for January.
- 5. Website registration and advertising for the recently created podcast and webinar PDU programs are in progress. Both entities should be operational next month.
- 6. A key issue facing the board is finding the right volunteer for the right position. We are struggling to fill critical positions with people who have the right qualifications. A case in point is the volunteer coordinator.

Stephen June, PMP
2011 President

Spark of Love

The holiday season is upon us, and with it comes the chance to make a difference in a child's life. Once again, PMI-OC is partnering with the Orange County Fire Department for our annual Spark of Love toy drive!



Even in the best of years, what is supposed to be a season of joy is not for the thousands of kids who wake up Christmas morning without a toy. Join PMI-OC and help bring smiles to the faces of those less fortunate children in Orange County.

The Spark of Love toy drive collects new, unwrapped toys, books, and sports equipment for children from infancy to age 17. Help ignite the "Spark of Love" this holiday season by bringing an unwrapped gift to our December 13 meeting!

If you would like help, contact us at Volunteers@pmi-oc.org.





Dave Cornelius

I CURRENTLY SERVE as the PMI-OC Director of External Collaboration and Marketing. Working with the finance director this year, my team has created processes to trace customer advertising and sponsorship payments. I have also made sure that volunteers who contributed to the success of the chapter receive the recognition they deserve.

In my day job, I function as an Agile PM and ScrumMaster, leading global teams to deliver products generating \$5 million in annual revenue. I have previously led Six Sigma black belt projects that resulted in \$16 million in savings

As a business owner for 13 years, I provided IT consulting and multimedia production services to Ford, Mercedes Benz, ESPN X-Games, Toshiba, Time Warner, and Toyota.

I am currently president of the OC Project Masters Toastmasters club, a PMI-OC affiliated organization helping PMs and other professionals improve their communication and leadership skills.

If elected to the board of governors, I will strive for continuous improvement by identifying the needs of the members and ensuring that those needs are met.



Adam Khamseh

I HAVE BEEN A MEMBER of PMI-OC since 2007. I currently work for St. Jude Medical, Inc. in Irvine as a senior program manager for new business development in the atrial fibrillation unit.

I have over 17 years experience as a project/program manager, working in the automotive and medical device industries. I have a PhD in engineering from the University of Michigan, Ann Arbor, and an Executive MBA from the University of California Irvine, Paul Merage School of Business.

I have volunteered for school, and team sports (soccer, basketball, and swimming) activities in both Michigan and California and am currently serving as the director of strategy for PMI-OC

If elected to the board of governors, my goals will be to ensure alignment of the organization's mission and values with PMI®, ensure alignment of the organization's mission and values with member needs, and evaluate risks versus benefits of PMI-OC provided programs and services



Cindy Pham

I HAVE BEEN A MEMBER of PMI-OC since 2006. I currently work for Farmers Insurance in Los Angeles as a BI consultant, leading the team using Microsoft Business Intelligence tools for efficient data analysis and data mining

I have over 25 years experience as an IT project manager, working in a variety of industries, such as retail, distribution, manufacturing, and entertainment. I have successfully implemented over 50 IT projects, including an international project spanning the US, Asia, and Europe.

I have been a PMI-OC volunteer since 2006 and launched the current website from the ground up. I have received the Top Volunteer Award three years in a row and the 2008 President's Award In 2010,

As the current PMI-OC IT Director, I have streamlined the cycle of setting up the events and established procedures and policies for IT.

My goals as a PMI-OC governor will be to develop a stronger partnership between the governors, maintain a tighter alignment to the chapter's goals, continue to deliver excellent and valuable service to our members, and to provide a fun and rewarding experience to all our volunteers.

Next >>



Tariq Shaikh

I HAVE BEEN A MEMBER of PMI-OC since 2005. I currently work for ITT as a senior program manager for their Interconnect Solutions Value Center in Santa Ana. In addition to managing multiple new product development programs, I am helping ITT set up global PMO best practices and serving as the organization's project management mentor.

For over 30 years, I have managed complex projects and programs in defense, aerospace, consumer electronics, information technology, oil and gas field development, and construction industries. I have helped Fortune 500 companies establish PMOs and deploy effective project management processes.

I volunteered for PMI-OC from 2006 through 2010, serving on the board of directors for two years and board of governors for one year before accepting an overseas assignment. Recently, I have been teaching at PMP® workshops and speaking at ATS seminars.

As a PMI-OC governor, I will consolidate the work of my predecessors, develop goals and strategies, and work with other governors, directors, and volunteers for their successful execution.

NEW MEMBERS

Deepthi Arabolu
Teejay Areopagita
Laura Baker
Violet Baker
Iqbal Bari
Khalid Bazmi
Rudholff Bischoff
Robert Bringman
Laree Brommer
Mark Chapman
Amanda Clark
Stephen Clayton
Paul De Martini
Eileen Depuy
Narinder Dogra
Jing Dong
Aneliya Draganova
Ali Fayad
Keevin Fisher
Edward Frondoso
Ron Gaut
Supriya Ghorpadkar
Khushwant Gill
Teri Going
Josephine Hernaez
Cynthia June Hicks
Garry Hill
Jason Hoang
Vince Imerb
Glenn Jones
Dee Ann Kelley
Nardy Khan
Shreekant Khare
Ashkan Khoshatefeh
Thomas Kirvan
Virginia Kricorian
Thomas Lavia
Mai Le
Yirfarn Margaret Liu
Susan Lucas
Sandra Ly
Ron Macias
Ruby Maldonado

Kenni McCanless
Suzanne Montz
Tim Moore
James Muzzarelli
Phuong Nguyen
Hyeyoung Oh
Gregory Page
Myung Park
Glenn Pattillo
Jian Peng
Rick Pettitt
Hugo Pineda
Sangita Poulsen
Adam Pyle
Carrie Rayner
Joe Sarmiento
Zahida Sharief
Javid Sharifi
Rick Sherman
Kari Shumaker
Franklyn Simon
David Simons
Jennifer Smith
Charles Stanfield
Giatho Tran
Shaun Trivedi
Victor Valdovinos
Denise Weaver
Indika Wijesekera
Phani Wuppalapati
Greg Yi
Wei Zhu

NEW PMPs

Chris Barbera
Adam Erskine
Kara Fratangelo
Christine Herbert
Adam Marley
Charlotte Modic
Neil Nayar
Fallon Roxas
Michael Vo
Kevin Warkentin

Volunteer of the Month

Onyeka Kpaduwa

As *Milestones* manager, Onyeka has led the ongoing effort to keep chapter members involved by volunteering their time and skills as writers and photographers and continues to improve *Milestones* readability.



©Tony Davis

Onyeka has a background in business with a concentration on IT. He is a graduate of Cal State Fullerton and is a certified PMP® and ITIL®.

Onyeka has successfully managed projects such as data center moves, data migration, software development, outsourcing, and infrastructure setup in both the commercial real estate and health care industries.

He currently works in the health care industry, contracting at Optimum Care Home Health Services.

Information Technology

Website Event Editor

Set up events on the website following a predefined schedule.

Membership

Membership Director

Implement PMI-OC's operation plan for membership growth, retention, and volunteer program.

Volunteer Chair

Solicit new volunteers; collect volunteer information from chapter events; inform volunteer coordinator and BOG of new volunteers; route volunteers to ambassador lead; prepare classified ads for website, *Milestones*, and meetings; present volunteer of the month/year at monthly meetings.

Communications

E-Blast Manager

Manage content and layout with Constant Contact.

Marketing Materials Brand Mgr.

Monitor and maintain the PMI® brand standards.

Internal Marketing

URGENT!

Milestones Photographers

Need experienced and creative photographers for PMI-OC events.

URGENT!

Milestones Contributors

Write reviews of attended chapter events: dinner meetings, ATS, etc.

Programs

Dinner Meeting Chair

Plan/coordinate dinner meetings.

Dinner Meeting Coordinator

Transport, set up, and troubleshoot audio-visual equipment.

Programs

Dinner Meeting Coordinator

Print and deliver name badges for dinner meetings.

Finance

Events Registration

Attend monthly dinner meetings and assist with attendee check-in.

External Collaboration

Advertising and Sponsorship

Need chair and volunteers to manage sponsorship options.

Marketing Coordinator

Liaison between internal marketing and external advertisers and sponsors.

Advertising and Sponsorship

Business Development

Contact corporations and educational institutions for advertising and sponsorship.

Career Opportunity Coordinator

Attend monthly dinner meetings and connect attendees with active recruiters.

Administration

Knowledge Mgmt. Analyst

Define repository structure, storage format, naming conventions.

Deputy Dir. of Administration

Manage operations, including repository, board meetings, etc.

Strategic Programs Director

Support new initiatives in the programs area.

Speaker Coordinator for ATS

Find speakers for the four hour monthly ATS

[Click here](#) for details.

Below:

Networking and socializing before the November 8th dinner meeting at the Wyndham's Silver Trumpet restaurant.



Photos by Lisa Hazelton



Joe Brannon Guest Speaker

Joe's topic was "Management Systems and Why You Should Care as a Project Manager."

The globalized world is making today's management systems obsolete. The rapid

pace of change requires organizations to have a NOW strategic view of their capabilities.

Joe revealed what smart leaders already know: winning in today's harsh reality requires an instantaneous line of sight between strategic goals and individual contributors to achieve the highest level of success..

I recently attended the PMI® Leadership Institute Meeting in Dallas. The meeting/conference promotes networking among the North American chapter leaders and shares knowledge about PMI and chapter practices.

I learned that **Sylvan Finestone**, past president of PMI-OC, would receive a certificate for completing the Leadership Institute Master Class.

Competition for slots in these classes is intense and requires a recommendation from past chapter or PMI leaders. **Frank Parth**, PMP, a PMI-OC Fellow and a PMI Global director, and **Quentin Fleming**, a PMI-OC Fellow, recommended Sylvan.

Two sessions of the year long class are offered each year and provide advanced study of leadership in the project management environment. The 2011 graduating class of 25 students included members from India, Pakistan, Saudi Arabia, Germany, Italy, Brazil, Peru, Barbados, and Australia: a truly global view of leadership.

The class consisted of three face-to-face meetings, two held in conjunction with the Leadership Institute Conference and one mid-year.

The participants also held conference calls and Skype sessions to complete and present assignments. One of the high points was the completion of a 360 degree assessment and feedback from personal counselors.

Graduation took place at the Leadership Conference in Dallas where PMI Board of Directors



Chair **Beth Partleton** and PMI CEO **Mark Langley** presented the certificates of completion to the class.

Sylvan will be glad to discuss the class with any chapter members who might be interested in applying. Please do not hesitate to contact him directly at Finest1@aol.com.

Submitted by
Dave Cornelius

Available Now!

PodCast PDU Series

PMI-OC is partnering with OSP International to bring you this podcast series, a portable, self paced program that allows you to earn PDUs as you study anywhere: in your car, your office, on the beach, etc.

In addition, you will receive monthly webinars that can be downloaded and viewed on your computer, your laptop, your iPod, your iPhone, and many other portable devices than play MP4 files.

This podcast series is a premium (pay) videocast that offers 21.75 category A PDUs in the first year of subscription.

Price is \$159.99 per year for PMI-OC members. Non-member price is \$199.99 per year.

[Click here for more information and to register.](#)

Online registration will be available through December 31, 2011.

12th Annual SOUTHLAND TECHNOLOGY CONFERENCE



The 2011 Southland Technology Conference (SoTeC) was held at the Long Beach Hilton on October 28 and 29.

Once again, the committee of volunteers from PMI-OC and the other sponsoring organizations did an absolutely incredible job of attracting volunteer speakers who gave timely, dynamic, and impressive presentations.

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The conference, currently in its 12th year, enables Southern California professionals to network and gain cost effective continuing education units to maintain various certifications.

The consistent theme from keynotes and tracks was very simple, "Continuously develop IT and business skills." The only constant is change. If you hate change, you will like irrelevance even less. While developing these skills, do not lose sight of the human element. Global outsourcing and global teams require you to work with teams from multiple cultures with different perspectives.

The conference included four tracks for a broad, holistic view of market events: (1) project management and business analysis, (2) quality assurance and ITIL, (3) personal development and social networking, and, (4) strategic technologies.

The first day keynotes were led by Peter McGarahan

The Southland Technology Conference is a two day event organized by a coalition of information technology, project management, business analysis, and software quality assurance professionals, including PMI-OC.

from McGarahan and Associates and Faith Gaudino and Beth Wheat from Experian. A "SoTeC tweet up" followed the keynote sessions, allowing attendees to exchange ideas and impressions with peers, speakers, and vendors.

The second day keynotes were presented by Abizar Vakharia from Microsoft and Ginna Raahauge from Cisco. Structured networking was available after the keynotes and lunch.

A Few Takeaways:

- Understand and learn the emerging IT technologies and their impact on your business. Cloud computing, virtual desktop, mobile computing, IT sourcing, consumerization of IT, cyber security, social networking, and remote/virtual teams are just a few of the changing technologies.
- Develop expertise in agile project methodologies; especially scrum, test driven development, and pair programming.

- Measure consistently and often to meet your project status and deadlines, while delivering business value and developing a competitive edge. Maintain customer loyalty, and obtain high level commitment to your change/transformation projects.

- Develop your individual brand. Take incremental steps to differentiate yourself in the marketplace while working on your passion.

- SoTeC is evolving with the times. This year the conference focused on strategic technologies and social networking. Topics included LinkedIn, de-mystifying cloud computing, cyber security issues in the "bring your own device" world, to name a few.

- Resume reviews were available, along with advice on getting your resume into the hands of the hiring manager.

Dinesh Srirangpatna, PMP

SoTeC



1. SoTeC Chair Lori Shapiro welcomes attendees

Speakers

- 2. Keynote Peter McGarahan
- 3. Special Guest Jake Henderson
- 4. Track 1 Robert Handler
- 5. Track 2 Verne James
- 6. Track 3 Joe Brannon
- 7. Track 4 Mobile Technology Panel
- 8. Track 1 Kristine Munson
- 9. Track 2 Steve Gladstone
- 10. Track 3 HR Panel
- 11. Track 4 Robert Deever
- 12. ACS Platinum Vendor
- 13. Gathering for Lunch

Next >>

SoTeC



Speakers

- 14. Keynote
Faith Gaudino
and Beth
Wheat
- 15. Track 1
Tatiana
Shevchuk
- 16. Track 2
Dave Howard
- 17. Track 3
Laura Fleming
- 18. Track 4
Nick Ross
- 19. Track 1
Jason Scott
- 20. Track 2
Randy Miller
- 21. Keynote
Abizar
Vakharia
- 22. Track 3
Lori Ruff
- 23. Track 4
Galen
Gruman
- 24. Track 1
Kim Terry
- 25. Track 2
Fumi
Matsumoto
- 26. Track 3
Christine
Crawford and
Vinu Gurukar
- 27. Track 4
Chad Olsen
- 28. Track 1
Mark Layton
- 29. Track 2
Matt Haag
- 30. Track 3
Tim Tyrell-
Smith

Next >>

SoTeC



Speakers

- 31. Track 4
Security
Panel
- 32. Track 1
Michelle
Elkins
- 33. Track 2
Byron
Goodman
- 34. Track 3
Ray Ybarra
- 35. Track 4
Andrea Hoy
- 36. Keynote
Ginna
Raahauge

Sponsors

- 37. SCQAA-LA
- 38. SCQAA-OC
- 39. IIBA
- 40. PMI-OC

Attendees

- 41. Structured
Networking
- 42 and 43.
Enjoying the
conference

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SoTeC

44. 120° Venture Construction

45. Lumen 21

46. Network Critical

47. Platinum Edge

48. Conscires

49. Big Visible

50. Project Insight

51. Rommana

52. Technisource

Vendors

44. 120° Venture Construction

45. Lumen 21

46. Network Critical

47. Platinum Edge

48. Conscires

49. Big Visible

50. Project Insight

51. Rommana

52. Technisource

Inspiration Awards

53. Jean Gregory

56 Eileen Ulwelling

Attendees

54 and 55. Enjoying the conference

SoTeC Team

56. SoTeC Chair Lori Shapiro at the left

When attending an advanced topic seminar, I expect to learn about project management topics such as risk, time, budget, scope, or motivation.

However, strict personal responsibility and accountability were the subjects of the seminar conducted by **RAPHAEL NATALE** on November 5. "Facing the Challenge" showed us how stay motivated from within and exceed our most optimistic expectations of personal productivity, regardless of external conditions.

Mr. Natale focused on reacting with either our instantaneous emotional response or with a more thought out and responsible response to an event.

Project managers tend to be intellectually, rather than emotionally, oriented. During the seminar, Mr. Natale's exercises moved us away from our intellectual comfort zone toward our emotions, where our reactions are triggered.

We discussed the coping mechanisms we use to deal with unpleasant events. Anger, posturing, ignoring, justifying, or blaming do not solve problems and often increase the problems or create new ones.



Photo by Steve Augustine

Mr. Natale helped us learn to accept responsibility and accountability for events. When we do not accept accountability and responsibility, we are giving power to someone else. Fortunately, we can share responsibility and accountability.

For example, a store owner talks with a store manager who failed to open the store on time. When the store owner takes responsibility and accountability for failing to open the store on time, and at the same time allows the store manager to take responsibility and accountability, an open discussion can take place.

The likelihood of a productive discussion is reduced if either the store owner or the store manager reacts with negative behaviors, such as blaming, anger, or defensiveness.

- When you experience an emotional reaction, embrace and accept it, then it can go away. Avoiding or denying it just causes it to come back again.
- If you have made a mistake, admit it quickly because "it is best to eat crow when it is small and warm."
- Understand and review your habits or they will do you wrong because "the chains of habit are too light to feel, but are difficult to break"
- Learn to dance on a shifting carpet rather than have the rug pulled out from under you.

In conclusion, this was one of the more insightful seminars that I have attended in the last several years, and I strongly recommend Raphael Natale's seminars to other project managers.

Jack Roth, PMP

Transferable Skills

True Confessions of a Career Hopper

"I was just laid off, and there are no jobs in my field. What in the world am I to do?" "I would love to quit this dead end job, but I don't have any marketable skills!"

Many of us have felt trapped working in a job, or laid off and simply can't find work. Plenty of people have been seeking employment for a long time, only to find that jobs out there are not in their industries. Or they feel like they want to work in a new industry, but lack experience in that field and feel under qualified to apply .

The truth is, if you've ever held any job, or run a household, you share similar skillsets with a variety of jobs in various industries. Remember the first day you worked in your most recent job? That first day, you came in green, not knowing a darn thing about the job. (I was sent after the *electric shovel*.)

But, as your mentor trained you, and started explaining things, you thought, "Oh yeah, we did that, only differently," or "Of course you don't wear a tie while operating the meat grinder, that's just common sense!"

Mine is not the recommended, or your typical, career path, but as a guy with a short attention span, I am quite comfortable where I am. Speaking of short attention spans, I had to start

and finish this paper in one sitting.

Over about 30 years of working as an "adult," meaning once I started big boy jobs, full time, not just the jobs you get while still in school; (maturity has nothing to do with this;) I often approached crossroads in my life.

I recreated myself and career many times. I searched my past for so-called *transferable skills*. At each job I had, I watched not only what I was doing, but what others did, and how these activities made the whole company work, or in some cases, not work!

This did not make me an expert, but gave me exposure that helped later. For example, I learned cool uses for masking-tape from surfboard laminators even though I did sanding.

I didn't know it at the time, but while making these observations and just working, I was gaining experience.

Submitted by
Michael Carpentier, PMP



Michael currently works as a project manager for SpaceX in Hawthorne, CA, where he is a utility man.

[Click here for complete story.](#)



The Agilista

Donna A. Reed

Your PMI Agile Community of Practice Rep

Are You Agile-Ready?

As the interest in Agile rises around the world, you need to ask if you are "ready to be Agile" or "ready to become more Agile."

Being Agile means delivering business value frequently and consistently while adapting to changing business needs.

Becoming Agile is a process. It doesn't happen overnight, nor does it happen just because your team or organization decides to start doing iterations or implementing Scrum.

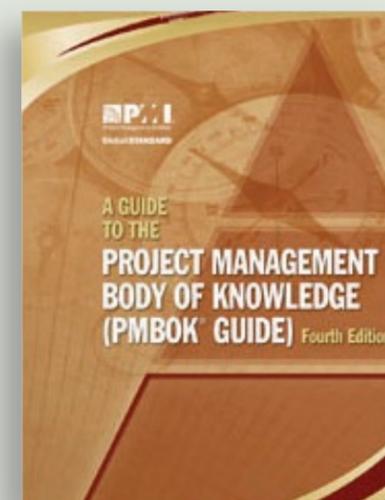
That's where assessments come in. Assessments are very powerful. They show you where an organization is ready or not for Agile by evaluating things like team size, culture, requirement analysis, CMMI maturity, quality and team skills. They also reveal where you can start the Agile transition, while also evaluating the current use of Agile methods, software engineering practices, and project management skills and capabilities.

Answer just 20 questions and receive a customized report evaluating essential project management categories with quick tips to improve your Agility.

[Click here to take the assessment test.](#)

Read more about Agile at www.AgilistaPM.com.

This workshop will use the PMBOK® Guide–Fourth Edition study materials and is intended for anyone who wishes to achieve their PMP certification,



who meets the requirements as identified by PMI® AND has studied the recommended project management literature, specifically, the PMBOK Guide–Fourth Edition.

Before the first day of class: We recommend that each participant purchase a copy of the *PMBOK Guide–Fourth Edition*®. Cost is around \$40 on *Amazon.com*. We also recommend that you read the first three chapters and be prepared to discuss them in class.

Note: This course is NOT intended to teach the participant project management or to impart project management industry experience. Its primary purpose is to prepare the participant for the PMP exam based on the PMI identified domains and PMI recommended preparation material.

Want to be PMP Certified?

PMI-OC Announces Its Winter 2012 PMP Exam Prep Workshop Seven Saturdays Beginning January 28

This workshop will help you prepare for exam success and provide the eligibility requirement of 35 contact hours in project management education. Participants will receive a classroom discussion

guide, study questions on CD-ROM, and gain access to additional study material.

The first class on January 28 will be an orientation session.

When: Seven Saturdays from 8 a.m. until 5 p.m.
January 28 Half Day Orientation

Feb 04	Feb 18	Mar 03
Feb 11	Feb 25	Mar 10

Where: Vanguard University
55 Fair Drive
Costa Mesa, CA 92626

Cost: The workshop fee is per participant, payable at the time of registration.

PMI-OC Member Referral Program

Refer a friend to our PMP Exam Prep classes, and receive either a free dinner meeting or advanced topic seminar registration. That's a cost savings of up to \$45 and as many as four PDUs.

In Advance:
PMI-OC Members \$ 750
Non Members \$ 850

At the Door:
PMI-OC Members \$ 850
Non Members \$ 950

Corp. Discount* \$ 600 per person

**Register three or more people from the same organization for only \$600 each. That's a savings of \$150 each. Contact finance@pmi-oc.org to register your group and take advantage of the corporate discount.*

[Click here](#) to download a flyer to share with a friend or colleague.

[Click here](#) to register

Nominations Open January 2



2012 Project of the Year

The PMI-OC 2012 Project of the Year (POY) Award will recognize the best project management projects in Orange County.

The top three projects will be selected based on the greatest benefit to stakeholders and the quality of project management best practices. **Participation is free!**

Prizes

- First place: Three free PMI-OC professional development products, a \$1,650 value.
- Second place: Two free PMI-OC professional development products, a \$1,400 value
- Third place: One free PMI-OC professional development products, a \$900 value.

Key Dates

- **January 2, 2012:** Nominations open
- **March 12, 2012:** Nominations close
- **April 9, 2012:** Finalist determined
- **May 14, 2012:** Finalist announced
- **June 12, 2012** Presentation and recognition at PMI-OC dinner meeting

Recognition

- Presentation and recognition dinner to honor first, second, and third place winners
- Article in *Milestones* for the first place winner
- Winners listed on the PMI-OC website
- Banner ad on the PMI-OC website for the first place winner
- Ad in the *Orange County Business Journal* announcing the first place winner
- Video presentation of the first place winner's interview, available on the PMI-OC website and *YouTube*.

PDF Downloads

- [Nomination Guidelines](#)
- [Eligibility Form](#)
- [General Information Form](#)
- [Nomination Checklist](#)

For more information

E-mail: POY@pmi-oc.org

Deadline for Nominations

Preliminary chapter level nominations are due no later than March 12, 2012. They are to be submitted to PMI-Orange County Chapter.

Who Should Participate

Projects from throughout the world are encouraged to participate, regardless of size, industry type, or location. PMI® affiliation is not necessary.

Who Can Nominate

Anyone. Self nominations are welcome. Nominations should be made to PMI-OC.

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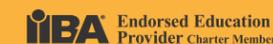
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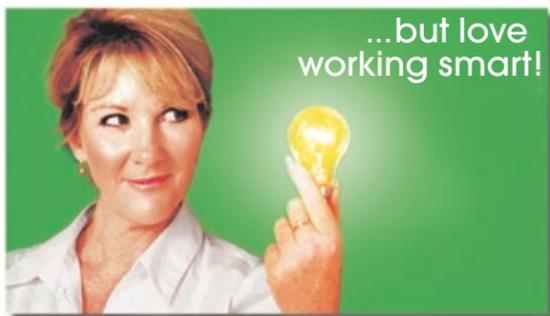


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Advanced Topic Seminars



January 7, 2012

Effective Client Interactions and Negotiations



Presented by
Eric Gildenhuis

Seminar topics will include: an introduction and review of the critical success factors and framework for effective client interactions and negotiations. At the end of the session, you will understand the components of effective business communications and be able to apply the methodology to real situations

Eric has over 20 years experience creating and managing international software sales, marketing, and services operations. He has held senior positions in both national and international companies, and has recently been coaching international sales teams.

February 4, 2012

Facing Conflict with Flexibility



Presented by
Margaret Meloni, PMP

Identify the best use for your conflict resolution style and know when to use a style other than your own.

Develop and test your conflict resolution flexibility plan. Play the "conflict style match game," and practice flexibility.

Margaret Meloni is an executive coaching consultant who supports IT professionals with the human side of project management. Margaret is a frequent contributor to *Milestones* and guest speaker at PMI-OC events.

Where:
Vanguard Univ.
55 Fair Drive
Costa Mesa 92626
Four PDU's each

When:
Saturday, Jan 7, 2012
8:00 a.m. to 12:00 p.m.
Saturday, Feb 4, 2012
8:00 a.m. to 12:00 p.m.

Cost:
In advance:
\$45 members, \$50 non-members
At the door: \$60 for both

[Click here](#) for Jan 7 details and reistration
[Click here](#) for Feb 4 details and registration.



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Milestones

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PodCast PDU Series

Registration available now through December 31

See page 6. [Click here to register.](#)

Jan 2 POY Nominations Open

2012 OC-PMI Project of the Year Win prizes and recognition for project excellence.

See page 18.

Jan 7 ATS Eric Gildenhuys

Effective Client Interactions and Negotiations

At Vanguard University

See page 23. [Click here to register.](#)

Jan 9 OC Project Masters Meeting

Weekly meetings: Mondays, 7:00 pm at Carrows, Huntington Beach. No meetings on third Monday of the month.

See page 21.

Jan 10 Dinner Meeting

Lindon Crow, "Does Your Thinking Limit Your Success?"

At The Wyndham Orange County
[Click here to register.](#)

Jan 18 Member Orientation

At Brandman University
[Click here to register.](#)

Jan 28 PMP Exam Prep Workshop

Orientation, at Vanguard University
See page 17. [Click here to register.](#)

Feb 4 ATS Margaret Meloni

"Facing Conflict with Flexibility"

At Vanguard University
See page 23. [Click here to register.](#)

Feb 4 PMP Exam Prep Workshop

Session 1, at Vanguard University

Feb 11 PMP Exam Prep Workshop

Session 2, at Vanguard University

Feb 14 Dinner Meeting

John Tonsick, CPA, CPE
"The Role of Internal Controls in the Fight Against Fraud"
At The Wyndham Orange County

Feb 18 PMP Exam Prep Workshop

Session 3, at Vanguard University

Feb 22 Networking Event

At Claim Jumper, Costa Mesa
[Click here to register.](#)

Feb 25 PMP Exam Prep Workshop

Session 4, at Vanguard University

Mar 3 ATS

Prashant Kulkarni and Alok Sinha
"Best Practices for Program Management Processes"
At Vanguard University

Mar 3 PMP Exam Prep Workshop

Session 5, at Vanguard University

Mar 10 PMP Exam Prep Workshop

Session 6, at Vanguard University

Mar 12 POY Nominations Close

Hurry, this is your last chance to submit your project. Win prizes and recognition for project excellence.

Mar 13 Dinner Meeting

Sylvan Finestone
"Project Management:: A View of the Future"
At The Wyndham Orange County

Mar 21 Member Orientation

At Brandman University

Events may be subject to change.



Project Management Institute
Orange County Chapter, Inc.
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