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**September 13
Special Event**

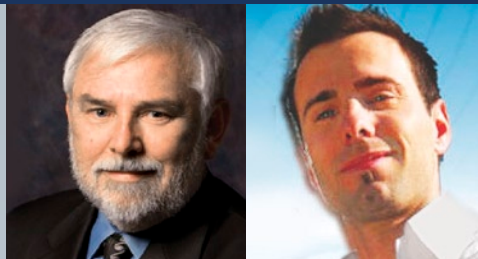
PMI-OC Project Management Conference 2011



ENHANCING BUSINESS VALUE WITH PROJECT MANAGEMENT

Don't miss this unique conference beginning at 3:00 p.m. at the Wyndham Orange County on **September 13**.

The conference will include three tracks: *Enhancing Your Project Management Career*, *New Trends in Project Management*, and *Leadership Skills for Project Success*. Each track will feature two concurrent timely and entertaining 45 minute presentations by industry experts (above, left to right) **Melanie McCarthy, Martin Wartenburg, Mike Sanders, Kristine Hayes Munson, Mike Graupner, and Keith Montgomery**.



Frank Parth

Matt Brauning

Enjoy a buffet dinner at 6:00 p.m. and addresses from PMI® Global board member, **Frank Parth**, and our keynote speaker, noted hypnotherapist and life coach, **Matt Brauning**.

See the complete story and details beginning on [page 4](#).

Click here to register.

Event Sponsor

PLATINUM | EDGE

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Volunteer, Participate, and SAVE!

Okay, you're probably thinking, "Not another pitch for volunteers!" And, you would be correct. However, this appeal has a slightly different approach. If you volunteer, not only will you help out the chapter and earn PDUs, but in some cases, you can save money on chapter events and improve the quality of your resume.

The board of governors recently enacted a policy permitting the programs team to establish a special volunteer price for certain events. We know it can be expensive to participate in multiple events over a year's time, so we established this policy to help alleviate the burden.

Prices have not yet been fully established, but here are some examples. Suppose you want to help out at the registration desk for the monthly dinner meeting. The normal dinner meeting cost is \$30. However, the volunteers at the registration desk, name badge desk, or those serving as ambassadors may attend the event for only \$20.

We have a monthly advanced topic seminar. The member rate is \$45, but a volunteer rate could

be as low as \$30. Again, a set of reduced rates has not been determined. However, it is easy to see that by serving the chapter as a volunteer, you can save significantly on the cost of events.

Yes, there are many volunteer positions that need to be filled. We are looking for help at the dinner meeting registration desk and in the ambassador program, as well as photographers for our events.

Admittedly, not all volunteer positions include reduced rates. But, every one of them is critical to the chapter, and every one will help a volunteer sharpen skills that can make a difference on a resume. For example, we need a website editor to improve both the delivery and quality of content. We are looking for a couple of process analysts to assist the chapter in developing an operations manual, a long-standing objective. We are seeking a marketing materials manager for our re-branding effort mandated by PMI® Global.

Many of us have been in the job market recently. Positions are scarce. Clearly, employers are seeking multi-talented individuals who can be placed in a variety of positions with only limited supervision. These volunteer positions can provide proof of that

increased talent. They also show a willingness to go that extra step and to commit your time and energy to an organization.

So how about it? Check out the listing of open volunteer positions on the next page and on the website and take advantage of the benefits of becoming a chapter volunteer. Or, come to the special event on September 13 and talk with the volunteer coordinator who will help you find your best position. You can also contact the volunteer coordinator at volunteer@pmi-oc.org.

Stephen June, PMP
2011-2012 President

2011-2012 Board of Governors

Stephen June, PMP
President

Alvin Joseph, PMP
Vice President of Operations

Nora Goto, PMP
Vice President of Communications

Robbin MacKenzie-Thomas
Vice President of Administration

Richard Nalle, PMP
Vice President of Strategic Planning

Gregory Scott, PMP
Vice President of Finance

Sylvan Finestone, PMP
Past President

Social Media

Content Distributor
Create content and distribute to Facebook, Twitter, and LinkedIn.

Engagement Manager
Create a community environment on Facebook, Twitter, and LinkedIn.

Information Technology

Website Event Editor
Set up events on the website following a predefined schedule.

Membership

Deputy to Membership Director
Support membership director.

Volunteer Coordinator 2
Shared position. Solicit volunteers and coordinate volunteer activities.

Communications

Internal Marketing Director
Lead communication efforts with members and potential members.

E-Blast Manager
Manage content and layout with Constant Contact.

Marketing Materials Brand Mgr.
Monitor and maintain the PMI® brand standards.

Internal Marketing

Milestones Photographers
Need experienced and creative photographers for PMI-OC events.

Milestones Contributors
Write reviews of attended chapter events: dinner meetings, ATS, etc.

Programs

Dinner Meeting Chair
Plan / coordinate dinner meetings.

Dinner Meeting Coordinator
Transport, set up, and troubleshoot audio-visual equipment.

Dinner Meeting Coordinator
Print and deliver name badges for dinner meetings.

Finance

Events Registration
Attend monthly chapter dinner meetings

Accounts Payable Manager
Make sure invoices are paid and posted correctly

External Marketing

Advertising and Sponsorship
Need chair and volunteers to manage sponsorship options.

Marketing Coordinator
Liaison between internal marketing and external advertisers and sponsors.

Advertising and Sponsorship Business Development
Contact corporations and educational institutions for advertising and sponsorship.

Career Opportunity Coordinator
Attend monthly dinner meetings and connect attendees with active recruiters.

Administration

Business Process Analyst 1
Document and publish chapter operations manual.

Business Process Analyst 2
Define, document, and publish job roles and organization chart.

Knowledge Mgmt. Analyst
Define repository structure, storage format, naming conventions.

Deputy Dir. of Administration
Manage operations, including repository, board meetings, etc.

Strategic Programs Director
Support new initiatives in the programs area.

Speaker Coordinator for ATS
Find speakers for the four hour monthly ATS

[Click here](#) for details.



VOLUNTEER OF THE MONTH Christi Valley

Christi has served as the income reconciliation manager for PMI-OC for almost two years. She works behind the scenes to download all our credit card income detail and determine which programs the income should be assigned to each month.

Christi is the integration project manager at Apria Health Care and is responsible for the business operations of companies acquired by Apria.

Between juggling her work and family, Christi still finds time to contribute to PMI-OC.

The board of governors and the chapter greatly appreciate Christi's service and look forward to working with her in the future.

Joe Paradiso, PMP

PMI-OC Project Management Conference 2011

TRACK 1 Enhance Your Project Management Career

TRACK 2 New Trends in Project Management

TRACK 3 Leadership Skills for Project Success

ENHANCING BUSINESS VALUE WITH PROJECT MANAGEMENT

September 13, 2011

3:00 to 9:00 p.m.

Wyndham Orange County

About the Event

On September 13, Project Management Institute, Orange County Chapter, will present a unique conference where attendees can learn concepts and techniques and discover tools to improve their project management skills.

The conference will include three tracks:

1. Enhance Your Project Management Career
2. New Trends in Project Management
3. Leadership Skills for Project Success

The first track will equip project managers in transition with skills to help land their dream jobs. This track will also include a **career fair** where attendees can meet potential employers, receive resume reviews, and participate in mock interviews.

New members will receive an overview of PMI-OC and the professional development op-

portunities the chapter offers, as well as an introduction to the new PMI-OC mentoring program.

The second track will feature topics about enhancing business value with the latest project management methodologies, tools, and techniques.

The third track will stress leadership and negotiation skills to enhance project managers' effectiveness.

This conference will be a great opportunity for PMs to network with their Orange County peers. For PMPs, it's also an excellent way to earn four PDUs at a very reasonable price.

Who Should Attend?

The conference is open to company executives, business analysts, project managers, project team members, and anyone interested in learning about the principles of project management. It is open to both PMI® members and non members. PMI-OC members and volunteers will receive discounted admission rates.

Conference Format

Concurrent Breakout Sessions

There will be two 45 minute presentations for each of the three tracks.

Career Fair

We expect at least 15 employers. They will highlight current PM-related job openings and provide job placement assistance.

Vendor Showcases

About five PM tool and consulting companies will showcase their products and services.

PMI Board Member Presentation

This 30 minute presentation will feature **Frank Parth, PMP**, a PMI® Global board member and PMI-OC Fellow. Frank will discuss PMI's assessment of emerging trends in project management.

Keynote Speaker

The keynote address by **Matt Bruning**, a noted hypnotherapist and life coach, will be the highlight of the day. Matt's one hour presentation will focus on important personal development tools and techniques and emphasize project management skills that enhance business value in any organization.

Next >>

3:30 – 4:15



Melanie McCarthy

Landing Your Dream Job

Melanie will discuss the five

primary avenues to uncovering your ideal position. Whether you want to move up the ranks, change companies, or change industries, you need to establish a road map that will leave no stone unturned and get you noticed and hired.

Melanie McCarthy is the principal of ResourceXperts with 24 years experience in IT staffing.



Martin Wartenberg

Risk Management: Keeping Pace with Change

Marty has led many worldwide hardware and software installations and process development efforts at companies including Boeing, Southern California Edison, Intel, Fluor, Wind River Services, Edwards Life Sciences, and Beckman Coulter.

Marty Wartenberg is chief inventor at Zero Boundary Corporation.



Mike Sanders

Four Roads to Nirvana: Enlightened Management

Mike will reveal the four roads to project management Nirvana, and arm managers with a wide variety of advanced management tools and insight to get there. Enlightened managers will do it faster, cheaper and better, and have fun doing it!

Mike Sanders, PMP is an IT manager at Southern California Edison.

4:30 – 5:15



Kristine Munson

Mentoring New PMs

Kristine will explain ways to

develop more effective mentoring relationships as both the mentor and the mentee, discuss past experiences, and provide tips on improving mentoring relationships.

Kristine Hayes Munson, PMP is an IT team leader with over 20 years of successful projects in the finance, printing, and construction industries.



Mike Graupner

Virtual and Global Communication

Mike will help you

understand current communication models and how to use them. Communications barriers are more prevalent now than ever before. Generational, cultural, maturity, and language are just a few of the barriers we face today.

Mike Graupner, PMP is a passionate practitioner, researcher and presenter of project management.



Keith Montgomery

Negotiating Your Way to Project Success

Keith will show you specific ways to approach different personalities in a negotiation.

With over 15 years of international business development and project management experience, Keith Montgomery, PMP has amassed a deep level of understanding and expertise in and around solving business problems with people, processes, and technology.

Next >>

PMI Global

Board Member Frank Parth, PMP will speak about emerging trends in project management.

Frank is a long time chapter member and was named a PMI-OC Fellow in 2009.



Keynote

Our keynote speaker, **Matt Brauning**, is a certified clinical hypnotherapist and trainer of hypnotherapy. Matt is also a Master Practitioner of NLP and Time Dynamics™, and a certified Master NLP Life Coach with expertise in the fields of health and wealth.



Matt is an authority on addictions and peak performance athletics. The subject of Matt's address will be "Great Leaders and Project Success."

Schedule

- 3:00-6:00 p.m.**
Career Fair, Vendor Showcases, Resume Reviews, Mock Interviews
- 3:30-5:15 p.m.**
Breakout Sessions
See previous page.
- 5:15-6:00 p.m.**
Speed Networking
- 5:30-6:00 p.m.**
OC Project Masters
Toastmasters Club
Table Top Competition
- 6:00 p.m.**
Buffet Dinner
- 6:45 p.m.**
PMI Board Member
Frank Parth Address
- 7:40 p.m.**
Keynote Address
Matt Brauning
- 8:45 p.m.**
Closing remarks and raffles

Event Sponsor

PLATINUM | EDGE

Upcoming Course: **Certified Scrum Master**

October 3 & 4 - Irvine, California
To register:
www.platinumedge.com/training.html

or call for more information:
1.866.652.9866

SERVICES:

<p>Classes:</p> <ul style="list-style-type: none"> - Agile Classes - Scrum Master Certification - Custom Agile Training 	<p>Implementation Strategy</p> <ul style="list-style-type: none"> Coaching & Mentoring Agile PMO
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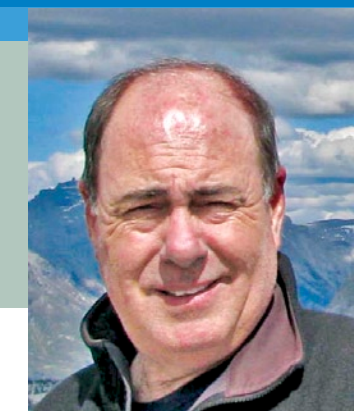
GLOBAL AGILE EXCELLENCE

Employers: Does your company need project professionals?
Are you looking for the "right" person? This conference is your source for qualified talent!

PMI-OC members: Refer an employer with jobs to sign up at \$500, and receive a \$100 gift card from Visa or Amex. Please contact Darius Vasefi at dvasefi@viaCP.com for more information.

Click here for details, pricing, and registration. Register early, and earn a chance to win a Kindle!

The PMI-OC Finance Team: *an Orchestration* of Volunteers



Gregory Scott, PMP
Vice President of Finance

OVER THE PAST YEAR, we have built our finance team and revised some processes to provide a pleasing *symphony* of service to our chapter and our external partners.

This article will acquaint you with our team and the *instruments* they play to deliver a program of financial services to you. I have found this orchestra metaphor to be a good description of how we function with a team of volunteers. Imagine being the only violin and attempting to play a symphony. In the past, we may have tried to provide service this way, resulting in overloaded volunteers and gaps in service.

The finance team has examined its operations and tasks, defining roles for individual volunteers that are manageable parts in the program. Some have more *bars* in the piece, like a first violin section. Others have smaller parts, but are just as critical to the success of the program. What would the *1812 Overture* be without the cymbals and cannons?

For successful programs, the orchestra needs a variety of in-

struments and skills. We have restructured the finance team and the various roles to provide manageable parts for our volunteers.

Click here to view the finance organizational structure.

I am pleased to announce that **Mary Kopinski** has accepted the position of finance director. Mary will conduct our program, working with our volunteers in each of their roles. Mary has been our registration team leader for over a year.

Lorraine Padilla has accepted the position of registration team leader. Lorraine has been a volunteer on the team for the past year. Lorraine's team includes **Rajni Chawla, Jack Roth, and Ted Collins**. Additional volunteers are welcome to join this team, as we have many events requiring registrations coverage. Supporting Mary in a variety of roles are **Christi Valley** (program income analysis), **Victoria Ju** (customer service, sponsors and advertisers), and **Michael Strohmeier** (chapter credit cards).

Accounts payable is an open position at this time. I thank

Bea Davis for her service as accounts payable manager. Because of job changes, Bea had to leave the finance team. The accounts payable position requires about ten hours per month and a willingness to check e-mails frequently to insure good customer service. The accounts payable manager's primary responsibilities are to:

- Receive approved requests for member expense reimbursements and payments to vendors. Verify that all approvals and supporting documents are present and complete.
- Process the payment via Bank of America bill pay on the chapter account.
- Forward the completed transactions to the PMI-OC book-keeping service.

The finance team looks forward to continued service and contribution to the chapter and to enhancing the members' value as part of their PMI OC experience.

New Members

Kristine Ables	Jonathan Roth
Michelle Beausoleil	Matthew Sedares
Sharon Benkovic	Paul Sisemore
Brian Boucier	Debra Steffen
Jill Cooper	Zuhair Takriti
Phillip Darlington	Diana Thompson
Robert Deragisch	Cecelia Varela
Subhayu Dey	Srinivas Venneti
Ryan Eng	Mark Von Leffern
Melissa Ingalsbe	Brad Wakeman
Cindy Fernwalt	Steve Zhu
Kara Fratangelo	
Keri Fujii	New PMPs
Fadi Ghattas	Cynthia Abbott
Paul Gomes	Arun Aneja
Michael Happ	Amber Cook
Edward Hsu	Wayne Costa
Zalmie Hussein	Jeffrey Cowell
Yvonne Huynh	Gina Davis
Ken Jakemer	Robert Deragisch
Yady Kalsi	Sue Edgerton
Ty Keith	Ginelle Gali
Francis Kim	Bernardo Garcia
Jonathan Kim	Mostafa Ghanem
Florence Lee	Doug Holdridge
Tracy Lim	Jeffrey Hooper
Thomas Loveless	Glenn Horiuchi
Adam Marley	Ahmed Khalil
Prudence McMaster	Neil Lennertz
John Molendyk	Mark Logomasini
Kathleen Nguyen	Thomas Loveless
Ozgur Ogut	James Mata
Esmeralda Pagdilao	Wayne Pierpoint
Wayne Pierpoint	Gordon Robinson
Karen Quigley	Lena Slazyk
Prashant Rao	Christina Smith
Anne Tomasyan	Herbert Stregles
Dorine Rivers	Ruchika Wijesinghe

September 3, 2011

PMI Agile Certified Practitioner Exam Review Class

The PMI® Agile Certified Practitioner (ACP) is a **NEW INITIATIVE** from PMI that will validate your ability to understand and apply Agile principles and concepts.

Agile certified practitioners will increase their versatility in project management tools and techniques and demonstrate to employers and project stakeholders that Agile is a project management skill that they can apply as required by specific projects.

This five hour course will complete the required contact hours for ACP certification in time for the exam, and you can earn five PDUs.

LOCATION:
Vanguard University
Costa Mesa

PRICING:
PMI-OC members \$ 500
Non members \$ 550

DISCOUNTS:
PMI-OC Volunteers \$ 50 OFF
Corporate Discount \$ 50 OFF
for three or more people from the same company



Our instructor, **Mark C. Layton, PMP** is an organizational strategist and PMI certification instructor with over 20 years in the project/program management field. Mark is the Los Angeles chair of the Agile Project Leadership Network, founder of Platinum Edge, Inc., and author of "Agile Project Management for Dummies."

[Click here for details.](#)

Sales

TECHNIQUES FOR PROJECT MANAGERS

Eric Gildenhuis enlightened our August dinner meeting attendees with the major concepts of creating *ownership* and developing *value* through a project manager's conversations with stakeholders.

Eric began by asking the audience, "Who is involved in sales, and are those individuals responsible for revenue, agreements, and business development?"

The initial reaction is usually, "Sales and marketing." However, upon deeper thought, we all recognize these functions in our daily lives and realize they are not limited to the sales force.

The sales component is obviously a part of the business organization, and yet it must also be very personal to be effective, genuine, and valuable.

Understanding the causes, the issues, the vision, and the pain of failure is the key to defining personal ownership and value. Developing influence with the stakeholders means identifying the *people of power* and becoming perceptive about their roles, motivations, and available support. So, understanding more of the *person* is key to mastering productive conversations.



Eric used a group exercise to demonstrate how to recognize and understand different personalities, such as the *supporter*, the *promoter*, the *controller*, and the *analyzer*.

Photos on pages 3 and 9 by Nora Goto

For example, you need to show sincere interest when talking with a *supporter*. On the other hand, a *promoter* requires positive interaction and testimonials. Furthermore, the *controller* expects you to be prepared and specific, while the *analyzer* assumes you have built a case in advance.

In summary, keys to becoming a great performer include:

- Confirming the business issue, pain, causes, vision, and value to the stakeholders.
- Identifying the implementers and decision makers
- Disarming the competition
- Adapting your communication style to different personalities.

Nora Goto, PMP



Above: George Magdaleno, Corinne Maurer, and Erin Hubbard from Platinum Edge.



Left: Lalith Withana enjoys the presentation.

Next PMI-OC
Orientation Meeting
September 21, 2011

Welcome

to the Project Management
Institute-Orange County
Chapter

You have taken the first
step toward managing your
professional career network
and developing relationships
with local, knowledgeable
project managers and like-
minded professionals. You are
invited to join the PMI-OC
Orientation Meeting.

When:
Wednesday
September 21, 2011
6:00 p.m. to 8:30 p.m.
Registration will begin,
and food will be served at
6:00 p.m.
Program starts at 6:30 p.m.

Where:
Brandman University
16355 Laguna Canyon Road
Irvine, CA 92618

Cost:
None. Parking is free.

Questions:
membership@pmi-oc.org
[Click here for more
information and to register.](#)

Fall 2011 PMP Exam Prep Workshop

Seven Saturdays Beginning
September 10

This workshop is intended for any-
one who wishes to achieve their
PMP® certification after meeting
the **requirements as identified
by PMI®**.
This workshop will help you pre-
pare for exam success and provide

the eligibility requirement of 35
contact hours in project man-
agement education. Participants
will receive a classroom discus-
sion guide, study questions on
CD-ROM, and gain access to
additional study material.

When: Seven Saturdays
from 8 a.m. until 5 p.m.
September 10
Half Day Orientation

Sept 17	Oct 1	Oct 15
Sept 24	Oct 8	Oct 22

Where: Vanguard University
55 Fair Drive
Costa Mesa, CA 92626

Cost: The workshop fee is per
participant, payable at
the time of registration.

[Click here](#) to register.
[Click here](#) to download a flyer

Before the first day of class: We
recommend that each participant
purchase a copy of the *PMBOK
Guide-Fourth Edition®*. Cost is around
\$40 on Amazon.com. We also
recommend that you read the first
three chapters and be prepared to
discuss them in class.

In Advance:
PMI-OC Members \$ 900
Non Members \$ 1000

At the Door:
PMI-OC Members \$ 1000
Non Members \$ 1000

Group Rate:* \$ 800
per person

*The group rate is applied to three or
more people coming from the same
organization. So, if a prospective
participant convinces at least two
co-workers to take the class, each
person will pay only \$800 for the
workshop.

Overview OF THE SALES PROCESS

Influencing and
Creating Agreements
Without Power to
Dictate: A Familiar
Role for Project
Managers

that vision to learn what issues
caused the pain and how to fix
it. Later, when you need the
stakeholder's help, resources, or
money, you can remind them of
their pain.

The Process Levels. The pro-
cess for influencing and creating
agreements with key stakehold-

The Process Biorhythm. Pro-
cesses vary in importance during
relationship building. By the end
of the validation stage, the "sale"
occurs. Ask the stakeholder, "Giv-
en what we have talked about,
what else needs to happen, and
who else needs to be involved?"
The answer will show you if the
stakeholder is committed.

The attendees performed group
exercises to identify the stake-
holders and the negative issues.

Building Trust. Relationships
vary in trust level. A relationship
matrix will help you define the
levels. You and those you know
are along the top. Stakeholders
are listed along the side. The lev-
el of trust between each person
is then charted. This gives you a
map to follow for making con-
tacts. To create trust you must
demonstrate competency and
sincerity.

Based on their answers to a few
questions, the group was sepa-
rated into promoters, supporters,
controllers, and analyzers with
guidelines for communicating
with each personality type.

Eric's presentation included
many sales metaphors and tools
for project managers. Sometimes
we want to just launch into the
planning and execution, but we
may fail without strong backing.

We need to sell the project and
demonstrate its value.

Annemarie Belteu, PMP



Photo by Steve Augustine

Eric Gildenhuis began
his presentation at the August 6
ATS with the performance matu-
rity model.

Individuals at the bottom of the
pyramid have minimal compe-
tency. Above them are those who
can perform, but inconsistently.
At the top are "mentors," those
who are consciously competent.

We want to get to the mentor
stage in influencing and creating
agreements to support our proj-
ects.

Feel the Pain. Identify the key
stakeholders and meet with
each. If there is a project, there
is a vision. Work backwards from

ers was derived from sales and
marketing. It has five levels, with
deliverables at each level. The
levels are targeting, identifica-
tion, qualification, validation, and
selection. All of this may take
place before they ever ask you to
submit a proposal.

Identify Relationships. You
must identify key stakeholder
relationships, positive and nega-
tive. Show the "do it themselves"
stakeholders that they can't do it
themselves.

Win over the "do nothing" com-
petitors by feeling their pain. Find
the decision makers, and know
you are at the right level.



Setting the Bar High

Dave Cornelius, PMP

President, Orange County Project Masters Toastmasters Club

At a dinner meeting one year ago, 21 PMI-OC members chartered the **Orange County Project Masters Toastmasters Club**. In one night, 21 project managers were able to agree on the same objectives and launched a Toastmasters Club for project managers and other professionals.

The club quickly grew to over 30 members. The PMI-OC leadership sponsored the club and continues to be a strong supporter.

Fast-forward one year. The OCPM club received the *Toastmasters International President's Distinguished Club* award, the club's highest honor. Earning the PDC award is very rare for first year clubs. Most of us are project managers, and were able to coordinate the speeches and leadership roles to attain that lofty goal. What else would you expect from a bunch of project managers?

Former club president, **David Shostak**, set the bar high. The club members delivered over 150 speeches and served each other in over 250 leadership roles. That's a lot of listening, learning, serving, leading, and communicating!

As a member of OCPM, you can earn 1.5 PDUs by attending meetings. You may claim additional PDUs for researching and writing your speech, and even for being the master of ceremonies at a meeting. The club invites you to enhance your leadership and communication skills by participating. How high have you set the bar for your own professional development? Join us as a guest at a meeting. Learn more by visiting www.ocprojectmasters.org.

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A VALUABLE INVESTMENT for Project Managers and Professionals

Be our guest and attend one of our meetings. Mondays, 7:00 to 8:30 p.m. **Carrows Restaurant 16931 Magnolia Huntington Beach 92647** [Click here for map.](#)

Sept. Meeting Schedule
Monday, Sept. 12
Monday, Sept. 26 (open house)

Learn more at: www.ocprojectmasters.org

- **Listen**
- **Learn**
- **Lead**
- **Serve**
- **Communicate**
- **Earn easy PDUs** at each OC Project Masters Toastmasters Club meeting and grow your leadership and communication skills in an encouraging social and professional environment.
- Network with successful project managers and other professionals.
- Improve time management skills.
- Strengthen interviewing techniques.
- Employ effective communication.
- Enhance listening skills.
- Increase productivity.
- Learn hands-on leadership and communication skills in a supportive environment offering guidance and recognition.
- Improve your ability to organize team meetings.
- Gain valuable experience in delivering presentations. Receive and give effective evaluations: essential skills for project managers and professionals.

CSU Long Beach

Launches Project Management Master's Forum Certificate

By Mike Trimble, PMP

As a 20-plus year member of PMI®, I know many program and project managers who would like to have a forum for mentoring, coaching, and sharing lessons learned.

Most of us would like to be more aware of industry best practices, tools, techniques, and templates and be able to conduct project status reviews at the executive level, and to know what it's like to serve as the project review authority on real world projects.

Now that the profession of project management is gaining traction in the executive suite, who wouldn't benefit from a greater understanding of the similarities and differences between managing multiple projects, a megaproject, a program, a PMO, or a strategic project portfolio? Especially if you've ever asked the question, "Now that I'm a PMP,® where do I go from here in terms of career growth or the next time I'm in career transition?"

Fortunately, the College of Continuing and Professional Education at CSU Long Beach is launching the **Project Management Master's Forum** beginning **October 1, 2011**.

These half-day meetings are scheduled for once a month on Saturdays, except in December and July. And I'm pleased to be serving as the program coordinator.

According to **Mark Smith**, program manager at CSULB, "This new certificate program is aimed at providing a forum for project managers to take their skills to the next level, even if they already hold a PMP or CAPM® credential." In addition to getting PDUs, those who successfully complete the program will earn the Project Management Masters Forum Certificate awarded by CSULB.

Mark goes on to say, "All three of the college's certificates in project management are based on the *PMBOK® Guide* and are consistent with PMI's motto, "Making project management indispensable for business results." The other two include the Project Management Essentials Certificate and PMP Bootcamp Certificate.

The Project Management Essentials Certificate is too fundamental for experienced project managers. However,

any program or project manager can more easily delegate and drive project success when project team members, key stakeholders, and suppliers understand PM essentials. Therefore, it's perfect for anyone who's new to project management or managing a subproject, work-package, or deliverables, especially if they're not a project manager by job title. This program is offered on weekdays beginning September 6 or on Saturdays beginning October 8.

Knowing that PMI-OC already conducts an excellent PMP exam preparation workshop, Mark pointed out that the 35 hour PMP bootcamp offered by CSULB can be completed in a single five day week. The next one begins Monday, October 10.

For more information, [click here](#), or click on the [CSULB ad](#) on the next page.

Michael Trimble, PMP, CSSBB is a program and project management instructor who regularly conducts courses including attendees from Fortune 500 companies, along with federal and state government agencies.



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For more information, click [here](#).



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*www.pmi-oc.org/associations/8871/files/MS-current-sm.pdf

September 10, 2011

Managing for Dollars



Strategies for Maximizing Virtual Team Effectiveness

Presented by
Diane Altwies, PMP

Anyone who struggles with scope creep and the occasional unrealistic client without having the project budget in-hand will be glad they attended this seminar.

Unfortunately, virtual teams seldom have the budgets in

their possession, and there is a high probability that projects will fail to meet objectives and significantly overrun on costs.

Diane Altwies, CEO of Core Performance Concepts, will explore best practices to assure that virtual teams will keep the project scope and budget under control.

October 1, 2011

Conflict Resolution and You



Presented by
Margaret Meloni, PMP

At the end of this seminar, you will walk away understanding your conflict resolution style, be flexible enough to master other conflict resolution styles, and be able to step in and resolve conflict with confidence and ease.

Margaret Meloni is an executive coaching consultant who supports IT professionals with the human side of project management. Margaret is a frequent contributor to *Milestones* and guest speaker at PMI-OC events.

Where:
Vanguard Univ.
55 Fair Drive
Costa Mesa 92626
Four PDUs each

When:
Saturday, Sept 10, 2011
8:00 a.m. to 12:00 p.m.
Saturday, Oct 1, 2011
8:00 a.m. to 12:00 p.m.

Cost:
In advance:
\$45 members, \$50 non-members
At the door: \$60 for both

[Click here](#) for Sept 10 details and registration.
[Click here](#) for Oct 1 details and registration.

Coming Events

PMI Orange County MILESTONES

September 2011, Vol. 23, No. 9

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September 3
PMI Agile Certification Training
[See page 8](#)

September 10 ATS
Diane Altwies:
Managing for Dollars
[See page 19.](#)
[Click here](#) to register.

September 10 ATS
PMP Exam Prep Workshop Begins
[See page 10.](#)
[Click here](#) to register.

Sept 12 OC Project Masters Mtg.
[See page 12.](#)

September 13
2011 PMI-OC Project Management Conference
[See page 1](#)
[Click here](#) to register

Sept 26 OC Project Masters Mtg.
Open House
[See page 12.](#)

September 21
PMI-OC Orientation
Brandman University
[See page 10](#)
[Click here](#) to register.

October 1 ATS
Margaret Meloni:
Conflict Resolution and You
[See page 19.](#)
[Click here](#) to register.

Oct 3 OC Project Masters Mtg.
[See page 12.](#)

Oct 10 OC Project Masters Mtg.
[See page 12.](#)

Oct 11 October Dinner Meeting
Speaker and topic to be announced

October 22-25, 2011
PMI Global Congress
North America

Dallas/Fort Worth
[Click here](#) for information.

Oct 24 OC Project Masters Mtg.
[See page 12.](#)

October 28-29
2011 SoTeC Conference
Long Beach Hilton
[See page 15.](#)
[Click here](#) to register.

Oct 31 OC Project Masters Mtg.
Halloween Party
[See page 12.](#)

November 5 ATS
Raphael Natale
Facing the Challenge

Nov 7 OC Project Masters Mtg.
[See page 12.](#)

Nov 14 OC Project Masters Mtg.
[See page 12.](#)

Nov 28 OC Project Masters Mtg.
[See page 12.](#)

Dec 5 OC Project Masters Mtg.
[See page 12.](#)

Dec 12 OC Project Masters Mtg.
[See page 12.](#)

Coming events may be subject to change.



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